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ATImetals.com

Jeffrey H. Thompson
*Vice President and General Manager,
Sales, Marketing & Product Development*

September 25, 2017

Dear ATI FRP Customer:

Subject: Price Announcement

Effective with shipments beginning on November 1, 2017, ATI Flat Rolled Products is increasing selling prices. The price increases will be achieved by:

1. Increasing the net transaction price (before surcharge) on all 200, 300 and 400 series cold rolled sheet by reducing the functional discount two percentage points (2%).
2. Increasing the net transaction price (before surcharge) on Stainless Continuous Mill Plate (CMP) series thickness 3/16" and greater by \$0.02/lb.
3. Increasing the net transaction price (before surcharge) on Stainless Continuous Mill Plate (CMP) series thickness less than 3/16" by \$0.04/lb.

This action is necessary to support continued growth and investment in our business and to address rising input costs. We appreciate your continued support as we implement this price increase. If you have any questions, please contact your ATI Flat Rolled Products sales representative.

Sincerely,

A handwritten signature in black ink that reads "Jeffrey H. Thompson" with a long horizontal line extending to the right.

Jeffrey H. Thompson
Vice President and General Manager,
Sales, Marketing & Product Development